

February 2, 2024

Hon. Bill Lee Chairman Republican Governors Association 1st Floor, State Capitol Nashville, TN 37243

Dear Governor Lee:

On behalf of the Border Trade Alliance, we write regarding the Republican Governors Association recent statement in support of Texas Governor Greg Abbott and Texas' constitutional right to self-defense.

As an organization of public and private sector stakeholders whose livelihoods depend on a well-managed, properly resourced, and secure border, you will get no argument from us about the current administration's many failures on the border. We experience them every day.

However, we are deeply concerned about a federal-state standoff that risks disruptions to legitimate cross-border trade and travel. As we experienced on various occasions last year, closures of international bridges and ports of entry cause significant harm to border communities, delay shipments, and increase costs for American consumers. We oppose them in all cases. Talk of more border closures and confrontations between law enforcement agencies diminishes the quality of life for border communities like Eagle Pass and erodes the economic competitiveness of the entire border region, the transit point for the \$2 million in trade that crosses the United States-Mexico border each minute.

Our southern neighbor imported nearly \$325 billion worth of Made-in-America goods in 2022, making Mexico our country's second largest export market, exceeding even all of Europe. It's not surprising that Texas, with its many ports stretching from El Paso to Brownsville, is the country's leading state for exports. We should demand a more secure border, but not at the expense of the mutually beneficial and job-creating U.S.-Mexico relationship.

The BTA believes we should pursue a border that is defined by security and efficient trade. On behalf of the cross-border trade community, we would encourage governors of both parties to work with the federal government in pursuit of these goals. The BTA extends its decades of experience in cross-border affairs and the U.S.-Mexico relationship as a resource to you and your gubernatorial colleagues.

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Sincerely,

Lance Jungmeyer Chairman Britton Mullen President

CC:

Alabama Governor Kay Ivey Alaska Governor Mike Dunleavy Arkansas Governor Sarah Sanders Florida Governor Ron DeSantis Georgia Governor Brian Kemp Idaho Governor Brad Little Indiana Governor Eric Holcomb Iowa Governor Kim Reynolds Louisiana Governor Jeff Landry Mississippi Governor Tate Reeves Missouri Governor Mike Parson Montana Governor Greg Gianforte Nebraska Governor Jim Pillen Nevada Governor Joe Lombardo New Hampshire Governor Chris Sununu North Dakota Governor Doug Burgum Ohio Governor Mike DeWine Oklahoma Governor Kevin Stitt South Carolina Governor Henry McMaster South Dakota Governor Kristi Noem **Utah Governor Spencer Cox** Virginia Governor Glenn Youngkin West Virginia Governor Jim Justice Wyoming Governor Mark Gordon